

2021 Membership

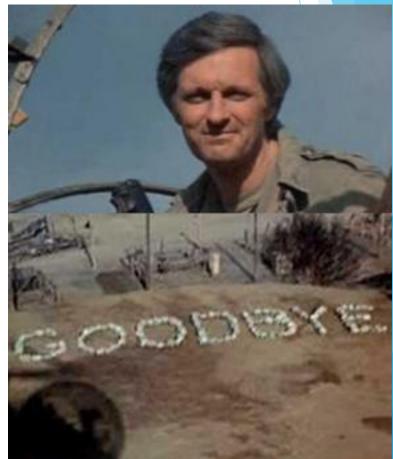
Jon Spillman, PDG

District Innovative Club Advocate





We all viewed in the same moment





NETFLUX



OBJECTIVES

Why Clubs Must Change

How They Can Change

Action Steps



TEN YEARS AGO

Clubs 52

Members 2,834

TODAY

49

2,449



IN PAST 10 YEARS MEMBERSHIP DECLINED 13.5 %

16 Clubs lost 20% of members

5 Clubs were disbanded



MEET PEOPLE

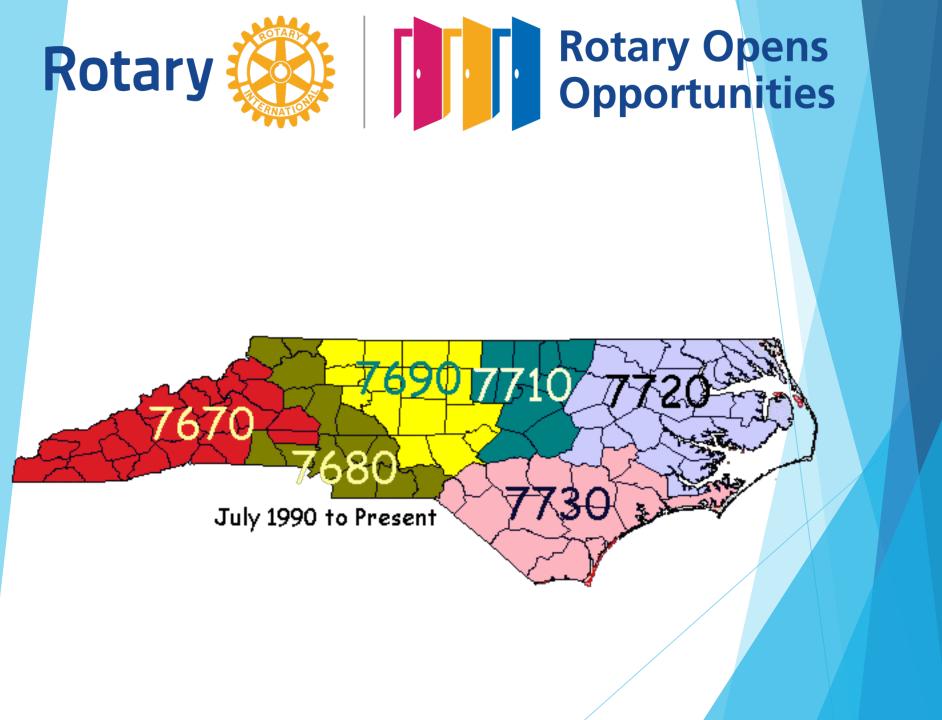
WHERE THEY

ARE, NOT

WHERE YOU

WOULD LIKE

THEM TO BE







Back	Rotary 🛞	Map All	
Clubs			
Monday			
Burlington, NC		5:45 PM	
Crescent (Greensboro)		12:30 PM	
Furnitureland, NC		12:00 PM	
Reidsville, NC		12:00 PM	
Siler City, N	C	12:00 PM	

Rotary Opens Opportunities

Cities with ONLY ONE Rotary Club

- 1. Archdale-Trinity
- 2. Carthage
- 3. Clemmons
- 4. Eden
- 5. Graham
- 6. Jamestown
- 7. Kernersville
- 8. Madison

- 9. Mocksville
- 10. Mount Airy
- 11. Pittsboro
- 12. Reidsville
- 13. Siler City
- 14. Thomasville
- 15. Troy



MEET PEOPLE

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Rotary Opens Opportunities

GENERATIONAL DIFFERENCES

	Traditionalist	Baby Boomer	Generation X	Millennial
Birth Years	1900-1945	1946-1964	1965-1980	1977-1994
Assets	 Experience Dedication Loyalty Emotional maturity 	 Service oriented Dedicated Team perspective Experience 	 Adaptability Techno-literacy Independence Willing to buck the system 	 Collective action Optimism Ability to multi-task Techno-savvy
Liabilities	 Reluctant to buck the system Uncomfortable with conflict 	 Not necessarily budget minded Uncomfortable with conflict 	 Skeptical Distrustful of authority 	 Need for supervision and structure Inexperience
Motivations	 Connecting their actions to the overall good of their orgnaization 	 Leaders who get them involved and show them how to make a difference 	 Permission to work on their own schedule 	 Connecting their actions to their personal career goals
Preferred methods of communication	• Written	 Verbal Personal Interaction 	VoicemailEmail	 Instant messages Text messages Email

SOURCE MUPPHY, SUSANA (2007) LEADING A MULTIGENERATIONAL WORKFORCE, AARP, ACCESED AT HTTP://ASSETS.AARP.ORG/WWW.AARP.ORG_/ARTICLES/MONEY/EMPLOYERS/LEADING_MULTIGENERATIONAL_WORKFORCE.PDF



HOW WE GROW LONG TERM?

Expand Traditional Clubs

Create Satellite Clubs

Establish Cause Base Clubs



Why Satellite Clubs?

Only Requires 8 Members

Less Startup Cost

Less Administrative Work to Create



Examples of Cause Base Clubs

Veterans

First Responders

Golf Enthusiasts

Spanish Speaking

Social Justice Young Professionals



SUCCESS STORIES

Golf

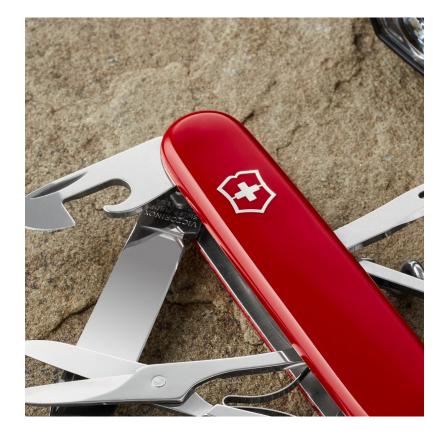
Retirement Community

Young Professionals











MEMBERSHIP OPTIONS

Service Choice

Family

Corporate



MEET PEOPLE

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ACTION STEPS

Complete a Club Health-Check

Create a Plan with Club Leadership Team

Explore Areas for New Opportunities



